



Lockheed Martin Pb-Free Electronics Risk Management

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Pollution Prevention And Sustainable Development**

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Discussion Topics



- *Lockheed Martin Overview*
- *Pb-free Electronics Risk Management Priorities*
- *Stakeholder Organizations*
- *Pb-free Electronics Policy*
- *LMC Pb-free Working Group Activities*
- *Participation in Government & Industry Activities*
- *Pb-Free Electronics Research “Manhattan Project” Concept*
- *Summary Observations*



The Men and Women of Lockheed Martin



- ***140,000 Employees***
- ***70,000 Scientists and Engineers***
 - ***25,000 IT Professionals***
- ***Operations in 1,000 Facilities, 500 Cities, 50 States and 75 Countries***

Partners to Help Customers Meet Their Defining Moments

Our Customers



- **Departments of**
 - **Defense**
 - **Homeland Security**
 - **Commerce**
 - **Energy**
 - **Health & Human Services**
 - **Housing & Urban Development**
 - **Justice**
 - **State**
 - **Transportation**
- **NASA**
- **Social Security Administration**
- **Environmental Protection Agency**
- **U.S. Postal Service**
- **Intelligence Communities**
- **Foreign Governments**

We Never Forget Who We're Working For™

Lockheed Martin Business Areas



Space Systems



Aeronautics



**Information
Systems &
Global
Services**



**Electronic
Systems**

Aeronautics



Combat Aircraft

Air Mobility

*Special Mission and
Reconnaissance
Aircraft*

*Advanced
Development
Programs*

*Sustainment
Operations and
Services*



Electronic Systems



***Missiles and Fire
Control***

***Maritime Systems and
Sensors***

Platform Integration

Training and Simulation

Energy Programs



Space Systems

A large rectangular image showing a satellite in orbit above the Earth's horizon. The satellite is a small object with solar panels, positioned in the upper right quadrant of the image. The Earth's curve is visible on the left, showing blue oceans and white clouds. The background is black space.

Launch Services
Satellites
***Strategic and
Defensive Missile
Systems***

Information Systems & Global Services



***Mission
Solutions***

***Information
Systems***

***Global
Services***



LMC Pb-Free Electronics Risk Management Priorities



- ***Increase Awareness of Pb-free Electronics Risks across LMC***
- ***Promote Risk Mitigation Actions to Protect LMC Mission Success***
- ***Provide Risk Mitigation Resources to the Business Units***
- ***Aggressively Track & Influence Government & Industry Activities to Mitigate / Eliminate Risks***

LMC Pb-Free Electronics Functional Stakeholder Organizations



- Corporate Engineering & Technology – Pb-free Electronics Lead

- *Director – Hardware and Manufacturing (Pb-Free Electronics Lead)*
- *Director – Mission Assurance*
- *Engineering Process Improvement Center*
 - *PWB/CCA Subcouncil / Pb-free Working Group*
 - *Electrical Engineering Subcouncil*
 - *Specialty Engineering Subcouncil*



- Corporate Shared Services

- *Energy Environment Safety and Health*
- *Global Supply Chain Management*

- Other Pb-Free Electronics Management Core Team Participants

- *Program Management*
- *Configuration Control*
- *Contracts / Finance / Legal*
- *Logistics*
- *Subcontract Management*
- *Business Development*
- *Manufacturing*

LMC Pb-free Electronics Policy



- ***Policy Letter issued by Dr. Ray Johnson, LM Chief Technical Officer, on 25 August 2008 signature***
- ***Per the Policy Letter, Lockheed Martin will:***
 - ***Continue to use SnPb electronics to meet product performance and service life requirements***
 - ***Pb-free electronics may be utilized provided that appropriate engineering analysis or testing determines that all mission requirements are met***
 - ***Actively manage the unplanned intrusions of Pb-free electronics into our products***
 - ***Develop and deploy a corporate Lead Free Control Plan (LFCP) as a risk management tool and establish LFCPs for each applicable business unit, site, and/or program***
 - ***Prepare for an inevitable shift to Pb-free electronics in an orderly manner***

LMC Pb-Free Working Group (WG)



- ***Facilitated by Corporate Engineering & Technology Engineering Process Improvement Center (EPI)***
- ***Managed within the PWB/CCA Subcouncil***
 - *Pb-free electronics is an increasing proportion of Subcouncil's activities*
 - *Developed plan for corporate Pb-free effort in 2006*
- ***Cross-functional membership from across LMC businesses in order to leverage and share local Pb-free electronics activities***
- ***Activities planned on an annual basis***
 - *Based on business needs as determined by members*
 - *Plans approved by technical oversight board*

LMC Pb-Free WG Products



- ***Released documents***

No.	Title
100-22	Lockheed Martin Corporation Pb-free Materials Position Statement
100-22C	Pb-free Strategic Roadmap
100-22D	Mechanism for Effectively Leveraging Industry Association Information
100-35A	Mitigating Methods for Tin Whisker Growth when using Tin-Plated Terminations
100-35B	Manufacturing Guidelines for Mitigating Tin Whisker Growth from Pure Tin-Plated Terminations
100-35C	Guidelines for Using Supplier and Industry Data to Mitigate the Risk of Tin Whisker Failures
100-35D	Lead-Free PO Note Guidance for Purchase of Electronic and Electrical Components
100-60	Lockheed Martin Corporation Lead-Free Control Plan

- ***Deliverables in development***

- *Pb-free Electronics “Phase 2” Strategy Paper*
- *Tin Whisker Tactical Guidance Document*
- *Formalized Corporate-level Awareness Training*

LM Generic Lead-Free Control Plan (LFCP) Objectives & Content



- **Objectives**

- *Identify and control the risks to product performance created by the industry transition to Pb-Free Electronics*
- *Proactive response to anticipated customer requirements for an LFCP*
- *Consistent, standardized approach to addressing the risks and meeting customer needs*
 - **Promotes a “One Company” image to our customers**
 - **Assessment by internal and external auditors more efficient**
 - **Can be tailored to meet unique customer and program requirements**

- **EPI 100-60 Lead-Free Control Plan Content**

- *Reliability*
- *Configuration Control and Product Identification*
- *Risks and Limitations of Use*
- *Deleterious Effects of Tin Whiskers*
- *Repair, Rework, Maintenance and Support*
- *Plan Administration*
- *Tailoring*

LFCP Preparation Background & Status



- ***EPI 100-60 content meets the requirements of industry standards***
 - *GEIA-STD-0005-1: Performance Standard for Aerospace and High Performance Electronic Systems Containing Lead-free Solder*
 - *GEIA-STD-0005-2: Standard for Mitigating the Effects of Tin Whiskers in Aerospace and High Performance Electronic Systems*
- ***Prepared by cross-business, multi-functional LFCP team established in January 2008***
 - *Used a Systems Engineering approach with Requirements Matrix allocated to LFCP Sections*
 - *Final Document released on September 26, 2008*
- ***Future LFCP Working Group Actions***
 - *Establish Assessment Criteria & Site Compliance Map/Methodology*
 - *Develop Tailoring Guidelines*

Corporate LFCP Challenges



- **Accommodating multiple customers and internal stakeholders**
- **Accommodating the full range of Control Levels**
 - Level 1. *No restrictions on Pb-free tin finish use*
 - Level 2. *Pb-free tin finish is allowed under some circumstances*
 - Level 2A. *Use of Pb-free tin finish without explicit controls is acceptable under most circumstances*
 - Level 2B. *Pb-free tin finishes may be used but only with customer approved and specified control measures*
 - Level 2C. *Restricted use of Pb-free tin finish*
 - Level 3. *Use of Pb-free tin finish is prohibited and measures must be taken to verify compliance*
- **Determining the extent of implementation in advance of customer direction & funding**

**Dominant
Position**

Additional LMC Pb-free Electronics Management Activities



- ***Pb-Free Electronics Awareness training across the LM stakeholders***
 - *Continuing to give Pb-free Electronics Awareness Briefings across the Corporation*
 - *Publishing Pb-free Electronics articles in EPIC Newsletter*
 - *Using Pb-Free WG Email Forum to Communicate Pb-Free Electronics Information, and Other Communities' Forums as Appropriate*
 - *Pb-free Working Group meetings include LMC customers, suppliers, and BA/BU participants*
 - *On-Line Pb-Free Electronics Awareness Course is in work*

Additional LMC Pb-free Electronics Management Activities (Cont'd)



- ***Selectively investing R&D on the topic, being careful to not duplicate efforts outside and within LMC***
 - *Funding University of Puerto Rico at Mayaguez to do literature searches and assess solder & finish compatibilities for Lockheed Martin*
 - *CALCE & UNOVIS memberships continue to be a wise investments to leverage our research funds*
 - *Actively participating in the NASA – DoD Pb-Free Project that is studying Pb-Free electronics manufacturing, repairs and reliability*

LMC Participation in Government & Industry Activities



- *AIA Technical Operations Council, Engineering Management Committee, and Ad Hoc Pb-Free Electronics Strategy Team*
- *AIA-AMC-GEIA LEAP (Lead-free Electronics in Aerospace Project) WG*
- *ELF IPT (Executive Lead-Free Integrated Process Team)*
- *IPC (Association Connecting Electronic Industries)*
- *CALCE (Center for Advanced Life Cycle Engineering, Univ. of Maryland) Electronic Products and Systems Consortium*
- *Unovis A.R.E.A. Consortium (formerly Universal Instruments)*
- *NASA – DoD Lead-Free Electronics (LFE) Project*
- *NSWC – Crane Lead Free Repair Project*
- *DoD ManTech Pb-free Electronics Initiatives*

Staying Up-to-date on Pb-Free Electronics Activities Is a 24/7 Activity!



Pb-Free Electronics Research “Manhattan Project” Concept



- **Who:**
 - *Nationally recognized 10-15 deep subject matter experts assembled to work as a single, fully-funded team*
 - *Strong team leader with requisite management & technical skills*
 - *Government Funding Champion at highest possible level*
- **What:** *“Find acceptable replacements for Pb in electronics for use in aerospace and defense environments” (Dual Use)*
- **When:** *Begin ASAP with a 3-year commitment and hope for shorter*
- **Where:** *National Lab or Center such as the EMPF as the “Research Center” with access to other facilities as needed*
- **How:** *\$60M Dedicated “Pocket change funding” compared to the scope of the problem (\$20M/year = 15 SMEs + \$14M Research \$)*
- **Why:** *Given time, the “Business Case” will become self-evident based on events, even to the most strident “nay sayers”*

A Radical Approach to a Complex Dilemma

Critical “ASAP” Next Step



- ***Pb-free Electronics Research “Mini” Manhattan Project Team Benchmarking & Roadmapping Study***
 - *Phase 1: Identify current best practices to deal with Pb-free electronics (2 Weeks)*
 - *Phase 2: Define the scope of research to address the gaps & Establish the CONOPS for project execution (2 Weeks)*
- ***B2P COE to provide meeting coordination, oversight, and participant funding***
- ***Industry participants will be by invitation only***
- ***Anticipate Go-Ahead in 1st Quarter 2009***

***Take-Aways: Pb-free Electronics Manhattan Project
Concept Validation and Technical Path Forward***

Summary Observations



- ***The cultural issues regarding the Pb-free Electronics debacle are as complex as the technical issues***
 - *“I have more important, immediate problems.”*
 - *“I cannot obtain funding for a research project for which there is no clear solution, no definitive schedule, and no grasp of the total funds required.”*
 - *“Show me the recent evidence that this is a problem that merits my attention.” versus “We cannot share this with anyone.”*
 - *“This is everyone’s problem, therefore it’s no one’s problem.”*
- ***We cannot afford to fail!***

Pb-Free Is Not Free!!

